



feinwerkoptik **zünd**

enable with photonics

To support our Sales Team we are looking for you as a

Senior Sales Engineer (M/W/D)

Your Mission:

- Taking care of existing customers and projects in the area of photonics and in the area of medical and technical applications and actively submit technical solutions for the challenges of our customers.
- Generating high-quality sales leads, following up after initial contact, securing and renewing orders, negotiating prices, completing sales, and manage relationships with the supplier involved.
- Collaboration with our partners, teams and managers.

Your Profile:

- Exceptional hungry, ambitious and also a little foolish nature
- A bachelor's degree (also PhD) in photonics, physics or optoelectronics and 5 years experience in sales of optical technologies.
- Good understanding of electronic and optical technologies at the component, device and system levels, combined with a sensitivity for business processes.
- Strong communication, interpersonal, customer service, and sales skills.
- Structured, goal oriented and independent approach.
- Fluent in English.

Why Us?

- Flexible working hours with home office on a daily basis.
- Active participation, a wide range of tasks and prospects for further development.

- Family business, multicultural employees and short decision-making processes, in which a lot can be achieved.
- A permanent contract with an attractive salary package with a performance component, laptop and mobile phone.

About Us:

Feinwerkoptik Zünd AG has got a 30 plus years experience in manufacturing of miniaturized optical components and photonic systems.

We design systems and products, we produce optics, we assemble optics, mechanics and electronics to enable our customers applications which are mainly in health, industry and luxury. Our team is dedicated to customer satisfaction, quality and on time delivery. We are passionate optics enthusiasts, we love technology, nature, culture and ourselves as a team.